



SWANDER PACE CAPITAL

Private Equity For Consumer Staples Companies

Experienced partners in unlocking full potential

FIRM OVERVIEW

- 28 years of exclusive focus on investing in and building consumer businesses
- \$2.3 billion of private equity capital commitments across seven funds
- Buyouts, recapitalizations, and growth financings
- Long history of working with families and entrepreneurs

INVESTMENT CRITERIA

- Differentiated consumer products companies that operate across the entire consumer staples value chain
- Unique opportunities where we can create value by utilizing our experience, expertise, and deep network of consumer executives
- Revenues ranging from \$20 to \$500 million

We invest in companies that are integral to consumers' lives



Food & Beverage



Health & Wellness



Food



Beverage



Ingredients



Over-The-Counter



Vitamins, Minerals, Supplements



Private Label & Manufacturing



Pet



Personal Care & Beauty



Cleaning

Current Portfolio

Food & Beverage



Inovata Foods
Private label
frozen entrées



St-Méthode Bakery
Healthy, value-add fresh
bread products



Café Valley
Fully-finished sweet baked
goods and croissants



Fine Choice Foods
Asian-inspired
appetizers and cuisine



Oregon Ice Cream
Organic ice cream and
frozen novelties



Mighty Spark
All-natural protein with a
give-back commitment



Purely Elizabeth
Natural granola, oatmeal, and
ready-to-eat cereal brand

Health & Wellness



Bragg Live Food Products
Pioneer of health and
wellness products



SWANSON

Swanson Health Products
Direct-to-consumer products
for healthy living



**Mommy's
Bliss**

Mommy's Bliss
Health and wellness products
for babies, children,
and mothers



Glo Skin Beauty
Premium skincare and
cosmetics



Captek Softgel
Contract manufacturer of
vitamin and
over-the-counter softgels



Max Solutions
Specialty packaging
manufacturer

Select Previous Investments

Food & Beverage



Pickle and fermented foods manufacturer



Better-for-you specialty cookies and wafers



Organic and fair-trade coffee



Organic and antibiotic free protein and cheese

LIBERTÉ

Natural and organic yogurt and cultured products



Specialty fresh and frozen baked goods



Artisan pretzels and breads



Manufacturer and distributor of functional ingredients



Industrial powdered cellulose and fiber fillers



Industrial vinegar



Co-manufacturer of puffed and baked snacks



Foodservice close-out solutions



Manufacturer of biscotti and chips



Private label dry dinner mixes



Organic chai tea beverages



Holistic and super-premium pet food



Super-premium and organic pet food

Health & Wellness



Plant-based nutrition, probiotics, and supplements



functional formulares
LET FOOD BE THY MEDICINE

Organic, whole food, enteral feeding products



Portfolio of over-the-counter healthcare brands



Digestive care products, including probiotics



Portfolio of over-the-counter women's health products



Eco-friendly laundry and household cleaning products



Natural remedies for body & home



Portfolio of home and consumer healthcare products



Co-manufacturer of fortified gummy vitamins

Investment Team



Andrew Richards
Managing Director
andrew@spcap.com



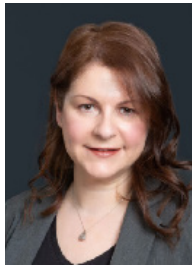
Mo Stout
Managing Director
mo@spcap.com



Tyler Matlock
Managing Director
tyler@spcap.com



Alex Litt
Managing Director
alitt@spcap.com



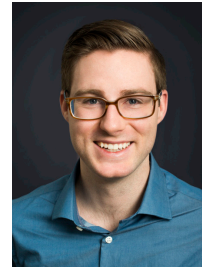
Virginia Calvo
Chief Financial Officer
Chief Compliance Officer
vcalvo@spcap.com



Robert Vassel
Director - Business
Development and Growth
rvassel@spcap.com



Scott Kania
Director - Portfolio
Operations
skania@spcap.com



Michael Merriman
Senior Vice President
mmerriman@spcap.com



Anne Lee
Vice President
alee@spcap.com



Amy Li
Vice President
ali@spcap.com



Karl Stafford
Vice President
kstafford@spcap.com



Dan Swander
Senior Advisor



Corby Reese
Senior Advisor



Valerie Scott
Senior Advisor



Dan Miller
Senior Advisor